

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 07851 051524Z

46

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 PASS-00 /018 W

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R 051450Z DEC 76

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 6520

UNCLAS JIDDA 7851

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJ: TRADE INQUIRY

TO: AMBASSADOR ROBERT MURPHY

CORNING INTERNATIONAL

717 FIFTH AVE.

NEW YORK, NEW YORK 10022

1. I HAVE LOOKED INTO THE SITUATION YOU BROUGHT TO MY ATTENTION, BUT I HESITATE TO OFFER YOU MUCH ENCOURAGEMENT. FROM ALL ACCOUNTS YOUR EXPERTS DID A THOROUGH ANALYSIS OF THE PROBLEM LAST JULY AND THERE HAS BEEN NO CHANGE FROM THAT TIME.

2. MY OWN OFFICERS INFORM ME THAT THE OWNER BELIEVES HE SHOULD EMPLOY CHEAP LABOR. HE APPARENTLY HAS NO INTENTION OF OBTAINING QUALITY MANAGEMENT AND HE IS NOT LIKELY TO RELINQUISH CONTROL. HE HAS MET HIS CONTRACTUAL OBLIGATIONS TO REPAY HIS LOAN SOURCE ON TIME, BUT STILL HAS SOME \$300,000 OUTSTANDING ON A NOTE TO THEM.

3. I WILL BE PLEASED TO MEET WITH MR JOHN GUTH WHENEVER HE VISITS JIDDA.

AMERICAN EMBASSY

JIDDA, SAUDI ARABIA

PORTER

NOTE BY OC/T: PASSED ABOVE ADDEE

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NNN

Message Attributes

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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
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